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STATISTICAL HIGHLIGHTS

GAS APPLIANCE MANUFACTURERS ASSOCIATION, INC.
1901 North Moore Street • Arlington, Va. 22209 • 703/525-9565

STATISTICS FOR THE MONTH OF FEBRUARY 1991

A summary of shipments statistics compiled by GAMA from reports by its members. Unless otherwise noted, figures represent total industry factory unit shipments.

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Issued: March 29, 1991

RESIDENTIAL GAS & ELECTRIC STORAGE WATER HEATERS

	GAS WATER HEATER (Excludes Boosters)			ELECTRIC WATER HEATERS (Excludes Boosters)			TOTAL		
MONTH	**1991**	**1990**	**%Chg.**	**1991**	**1990**	**%Chg.**	**1991**	**1990**	**%Chg.**
January	347,347	318,081	+9.2	256,795	248,173	+3.5	604,142	566,254	+6.7
February	317,542	323,775	-1.9	249,682	268,889	-7.1	567,224	592,664	-4.3
March		360,002			292,059			652,061	
3 Months		1,001,858			809,121			1,810,979	
April		327,651			267,650			595,301	
May		308,506			268,523			577,029	
June		323,483			270,895			594,378	
6 Months		1,961,498			1,616,189			3,577,687	
July		294,170			248,672			542,842	
August		298,834			272,767			571,601	
September		287,096			248,659			535,755	
9 Months		2,841,598			2,386,287			5,227,885	
October		377,624			307,722			685,346	
November		315,403			253,215			568,618	
December		371,639			279,097			650,736	
YEAR-END		3,906,264			3,226,321			7,132,585	

COMMERCIAL WATER HEATERS

MONTH	GAS COMMERCIAL WATER HEATERS (a) 1991	1990	%Chg.	ELECTRIC COMMERCIAL WATER HEATERS 1991	1990	%Chg
January	8,096 (r)	8,744	-7.4	1,671 (r)	1,760	-5.1
February	7,397	8,442	-12.4	1,664	1,703	-2.3
March		9,437			2,006	
3 Months		26,623			5,469	
April		8,770			1,767	
May		8,535			1,586	
June		8,341			1,721	
6 Months		52,269			10,543	
July		7,081			1,489	
August		7,596			1,828	
September		6,980			1,509	
9 Months		73,926			15,369	
October		8,687			1,709	
November		7,295			1,422	
December		8,964			1,621	
YEAR-END		98,872			20,121	

(a) Does not CURRENTLY include copper tube or coil type commercial gas water heaters.
(r) Revised

CENTRAL HEATING FURNACES

	GAS WARM AIR FURNACES			OIL WARM AIR FURNACES			ELECTRIC WARM AIR FURNACES		
MONTH	**1991**	**1990**	**%Chg.**	**1991**	**1990**	**%Chg.**	**1991**	**1990**	**%Chg.**
January	149,880	156,495	-4.2	9,770	11,455	-14.7	21,328	26,307	-18.9
February	127,775	124,080	+3.0	7,560	9,050	-16.5	21,442	22,320	-3.9
March		136,215			8,040			24,406	
3 Months		416,790			28,545			73,033	
April		123,645			7,820			19,352	
May		129,000			6,705			22,699	
June		145,435			8,370			28,788	
6 Months		814,870			51,440			143,872	
July		166,860			10,895			28,526	
August		187,585			15,375			26,541	
September		219,500			16,150			23,827	
9 Months		1,388,815			93,860			222,766	
October		216,460			18,070			22,108	
November		192,370			14,665			17,559	
December		152,820			11,860			17,531	
YEAR-END		1,950,465			138,455			279,964	

GAS & OIL BOILERS

MONTH	GAS BOILERS 1991	GAS BOILERS 1990	GAS BOILERS %Chg.	OIL BOILERS 1991	OIL BOILERS 1990	OIL BOILERS %Chg.
January	9,773 (r)	14,129	-30.8	5,316	9,718	-45.3
February	7,489	8,821	-15.1	5,039	4,766	+5.7
March		10,664			6,637	
3 Months		33,614			21,121	
April		7,269			5,356	
May		7,596			5,365	
June		13,806			9,382	
6 Months		62,285			41,224	
July		11,005			7,265	
August		23,333			13,566	
September		25,616			14,930	
9 Months		122,239			76,985	
October		32,244			16,123	
November		28,105			10,249	
December		21,416			8,712	
YEAR-END		204,004			112,069	

(r) Revised

GAS RESIDENTIAL WALL FURNACES

	VENTED WALL FURNACES			DIRECT VENT SYSTEM WALL FURNACES (a)			TOTAL WALL FURNACES		
MONTH	**1991**	**1990**	**%Chg.**	**1991**	**1990**	**%Chg.**	**1991**	**1990**	**%Chg**
January	9,050 (r)	9,620	-5.9	4,350 (r)	5,080	-14.4	13,400	14,700	-8.8
February	3,600	5,500	-34.5	2,140	2,050	+4.4	5,740	7,550	-24.0
March		5,010			4,200			9,210	
3 Months		20,130			11,330			31,460	
April		3,160			2,910			6,070	
May		5,220			5,130			10,350	
June		4,040			4,440			8,480	
6 Months		32,550			23,810			56,360	
July		5,300			3,520			8,820	
August		5,720			2,990			8,710	
September		11,160			5,200			16,360	
9 Months		54,730			35,520			90,250	
October		14,390			7,280			21,670	
November		13,860			7,150			21,010	
December		13,080			4,920			18,000	
YEAR-END		96,060			54,870			150,930	

(a) Figures exclude shipments of wall furnaces for installation in recreational vehicles.
(r) Revised

VENTED & UNVENTED ROOM HEATERS

FLOOR FURNACES

MONTH	VENTED ROOM HEATERS 1991	1990	%Chg.	UNVENTED ROOM HEATERS 1991	1990	%Chg.	GAS FLOOR FURNACES 1991	1990	%Chg.
January	2,430	3,126	-22.3	5,027	4,944	+1.7	975	1,080	-9.7
February	1,571	2,136	-26.5	3,313	1,508	+119.7	916	538	+70.3
March		3,660			7,786			1,447	
3 Months		8,922			14,238			3,065	
April		5,274			19,240			841	
May		7,269			34,035			1,327	
June		5,960			29,023			616	
6 Months		27,425			96,536			5,849	
July		5,721			25,196			1,635	
August		6,968			27,672			1,628	
September		9,391			28,604			2,633	
9 Months		49,505			178,008			11,745	
October		9,639			28,514			2,848	
November		7,395			23,151			2,203	
December		5,542			16,021			1,246	
YEAR-END		72,081			245,694			18,042	

GAS UNIT HEATERS AND DUCT FURNACES

	PROPELLER FAN TYPE UNIT HEATERS			BLOWER TYPE UNIT HEATERS			DUCT FURNACES		
MONTH	**1991**	**1990**	**%Chg.**	**1991**	**1990**	**%Chg.**	**1991**	**1990**	**%Chg**
January	9,279	12,017	-22.8	564	835	-32.5	1,129	1,550	-27.2
February	7,225	8,192	-11.8	452	784	-42.3	1,254	1,225	+2.4
March		10,402			858			1,503	
3 Months		30,611			2,477			4,278	
April		10,752			526			1,158	
May		9,381			588			1,312	
June		12,479			812			1,285	
6 Months		63,223			4,403			8,033	
July		8,586			372			586	
August		14,509			505			1,105	
September		20,937			733			1,498	
9 Months		107,255			6,013			11,222	
October		13,701			796			1,345	
November		14,392			951			1,654	
December		14,164			654			1,891	
YEAR-END		149,512			8,414			16,112	